Connecting siloed systems together
Global manufacturer unifies its business with our Azure solution

EXECUTIVE BRIEF

Our client, Vacuum Technique Group, a subsidiary of global industrial conglomerate Atlas Copco, manufactures industrial-sized vacuum pumps. They wanted to connect siloed areas of their business together using bespoke APIs and Microsoft Azure Logic apps.

As a result, we saved them more than £400,000 in software vendor costs with a Microsoft Azure connection solution. We were able to unify their disparate systems together so data flowed freely between teams.

THE CHALLENGE

Due to several acquisitions of smaller vacuums pump businesses, they had a portfolio of siloed, inherited systems housing legacy systems. They were unable to easily access data or connect data together across the organisation.

They needed a digital transformation and systems integration expert to implement a solution that would link everything together. This would ensure that data would flow as intended across their business areas and teams.
They were also facing a £400,000 3-year contract with their previous software vendor which they wanted to reduce.

THE RESULTS

We saved them £400,000 by investing in our work to utilize Microsoft Azure services instead of renewing their software vendor contract. There were 250 successful runs of the bespoke API-based solution for password reset helpdesk tickets in May 2022. Before this, each ticket would've required a Support Analyst to manually reset passwords for users.
Thanks to our modern Azure connection solution, this is no longer the case and saved a lot of time for support staff.

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